



CANADA
4-H Saskatchewan

2024 4-H Saskatchewan – Financial Statement Highlights

Dear members of the Saskatchewan 4-H Council,

This letter has been prepared to accompany our financial statements and highlight some of the factors impacting our 2024 finances.

As you review the financial statement, please note these key highlights:

- The Saskatchewan 4-H Council ended the 2024 year with a surplus of \$34,452.00.
- 4-H Saskatchewan switch to direct shipping of project materials from Staples has saved printing and postage costs as well as reducing staff time.
- Board of Director meetings are limited to one day and one meeting each year is held online.

The reduction of the provincial staff complement in 2023 continues to pay dividends as this is 4-H Saskatchewan's second consecutive year with a surplus.

The 4-H Council Board and management will continue to look for ways to improve our financial sustainability. In the current inflationary environment finding efficiencies is the best way to avoid passing increased costs on to the membership. Your Board of Directors will continue to monitor the situation to ensure 4-H Saskatchewan remains financially stable for the years to come.

We look forward to formally presenting the statements in person when we come together at the 2025 Annual General Meeting and answering any questions you may have.

Yours in 4-H,

Jason Frey
President, Board of Directors
Saskatchewan 4-H Council

Stacey Hawkins
Chair, Finance Committee of the Board
Saskatchewan 4-H Council

SASKATCHEWAN 4-H COUNCIL INC.

Financial Statements

For the Year Ended December 31, 2024



INDEPENDENT AUDITOR'S REPORT

To the Members of Saskatchewan 4-H Council Inc.

Opinion

We have audited the financial statements of Saskatchewan 4-H Council Inc. (the "Council"), which comprise the statement of financial position as at December 31, 2024, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Council as at December 31, 2024, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Council in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Council's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Council or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Council's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

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Independent Auditor's Report to the Members of Saskatchewan 4-H Council Inc. *(continued)*

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Council's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Council to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Lingard + Dreger

Chartered Professional Accountants

**Saskatoon, Saskatchewan
February 24, 2025**




SASKATCHEWAN 4-H COUNCIL INC.


Statement of Financial Position

As at December 31, 2024

	2024	2023
ASSETS		
CURRENT		
Cash	\$ 392,275	\$ 692,606
Short-term investments (Note 3)	54,112	157,302
Accounts receivable	8,783	20,003
Grants receivable (Note 4)	80,416	74,416
Inventory (Note 5)	48,945	55,365
Prepaid expenses	36,268	30,943
Due from related party (Note 6)	109,308	47,942
	730,107	1,078,577
TANGIBLE CAPITAL ASSETS (Note 7)	7,432	936
INTANGIBLE ASSETS (Note 8)	30,628	43,690
LONG-TERM INVESTMENTS (Note 3)	595,589	203,158
	\$ 1,363,756	\$ 1,326,361
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities (Note 9)	\$ 100,490	\$ 64,023
Deferred contributions and revenue (Note 10)	230,454	263,978
	330,944	328,001
NET ASSETS		
UNRESTRICTED	451,919	417,467
INTERNALLY RESTRICTED (Note 12)	580,893	580,893
	1,032,812	998,360
	\$ 1,363,756	\$ 1,326,361

APPROVED ON BEHALF OF THE BOARD

Signed by:

 89D11BC932B54E6...
 Director

Signed by:

 F6F797A55679408...
 Director

SASKATCHEWAN 4-H COUNCIL INC.
Statement of Operations
For the Year Ended December 31, 2024

	2024	2023
REVENUE		
Government funding	\$ 327,807	\$ 321,557
Membership dues and registration fees	268,614	273,479
Saskatchewan 4-H Foundation	127,333	65,967
Scholarship and awards	213,964	296,078
In-kind donations	61,680	69,934
Provincial programs	36,318	38,339
Provincial lottery	26,878	25,078
Promotional sales	27,855	31,881
Saskatchewan Lotteries Trust Fund	29,603	28,853
Government assistance	14,613	-
Other	38,869	28,026
	1,173,534	1,179,192
EXPENSES		
Administrative	503,541	505,548
Provincial, regional, district and club level	389,015	385,543
Supplies	50,100	63,171
Development and marketing	39,889	54,571
Board and Council business	139,898	117,594
Amortization of tangible capital assets	3,577	1,965
Amortization of intangible assets	13,062	11,127
	1,139,082	1,139,519
EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR	\$ 34,452	\$ 39,673

SASKATCHEWAN 4-H COUNCIL INC.
Statement of Changes in Net Assets
For the Year Ended December 31, 2024

	Unrestricted	Internally Restricted	Internally Restricted Development Officer	2024	2023
NET ASSETS -					
BEGINNING OF YEAR	\$ 417,467	\$ 505,111	\$ 75,782	\$ 998,360	\$ 958,687
Excess of revenue over expenses	34,452	-	-	34,452	39,673
NET ASSETS - END OF YEAR	\$ 451,919	\$ 505,111	\$ 75,782	\$ 1,032,812	\$ 998,360

See notes to the financial statements

SASKATCHEWAN 4-H COUNCIL INC.
Statement of Cash Flows
For the Year Ended December 31, 2024

	2024	2023
OPERATING ACTIVITIES		
Excess of revenue over expenses for the year	\$ 34,452	\$ 39,673
Items not affecting cash:		
Amortization of tangible capital assets	3,577	1,965
Amortization of intangible assets	13,062	11,127
	51,091	52,765
Changes in non-cash working capital:		
Accounts receivable	11,220	26,755
Grants receivable	(6,000)	26,426
Inventory	6,420	22,011
Prepaid expenses	(5,325)	(7,116)
Due from related party	(61,366)	7,822
Accounts payable and accrued liabilities	36,466	(10,191)
Deferred revenue	(33,524)	70,704
	(52,109)	136,411
Cash flow from (used by) operating activities	(1,018)	189,176
INVESTING ACTIVITIES		
Purchase of tangible capital assets	(10,072)	-
Purchase of intangible assets	-	(19,348)
Purchase of investments	(425,000)	(200,910)
Disposition of investments	160,841	210,584
Reinvested interest	(25,082)	(10,870)
Cash flow used by investing activities	(299,313)	(20,544)
INCREASE (DECREASE) IN CASH	(300,331)	168,632
CASH - BEGINNING OF YEAR	692,606	523,974
CASH - END OF YEAR	\$ 392,275	\$ 692,606
CASH CONSISTS OF:		
Cash	\$ 392,275	\$ 692,606

See notes to the financial statements

SASKATCHEWAN 4-H COUNCIL INC.**Notes to the Financial Statements****For the Year Ended December 31, 2024**

1. THE ORGANIZATION

Saskatchewan 4-H Council Inc. (the "Council") was incorporated under the laws of the Province of Saskatchewan on March 6, 1979. Its main activity is to provide programs and services to 4-H members and leaders at the club, district, regional and provincial levels. The Council is a project-based youth organization devoted to strengthening the skills of responsible citizens. The Council focuses on the growth and development of its members, leaders, volunteers, and staff through its motto: "Learn to do by doing". The Council is registered provincially with the Corporations Branch as an incorporated not-for-profit-organization

2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the *CPA Handbook* and include the following significant accounting policies:

Revenue recognition

Saskatchewan 4-H Council Inc. follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred or restrictions met. Unspent amounts are included in deferred contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Other revenues are recognized in the year they are earned provided the amount to be received can be reasonably estimated and collection is reasonably assured.

The Council's membership year runs from September through August. Membership and club fees reported for the year ended December 31, 2024 are consequently comprised of both fees received for the 2023-2024 membership year (67%) and fees received for the 2024-2025 membership year (33%).

Inventory

The inventory of store items and cookbooks is recorded at the lower of cost and net realizable value. Club manuals and promotional inventory is recorded at the lower of cost and current replacement cost.

Financial instruments

The Council initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statements of operations in the period incurred.

Financial assets subsequently measured at amortized cost include cash, accounts receivable, and grants receivable. Financial liabilities subsequently measured at amortized cost include accounts payable and accrued liabilities. The fair value of the cash, accounts receivable, grant receivable and accounts payable and accrued liabilities approximates their carrying value due to their short-term nature.

Cash and cash equivalents

Cash and cash equivalents consist of balances with banks and short-term investments with maturities of three months or less.

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SASKATCHEWAN 4-H COUNCIL INC.**Notes to the Financial Statements****For the Year Ended December 31, 2024**

2. SIGNIFICANT ACCOUNTING POLICIES (continued)**Contributions in-kind**

Contributions in-kind are recorded at fair value for goods or services used in the normal course of operations that would otherwise have been purchased. During the year the Council received in-kind contributions of facilities valued at \$60,000 (2023 - \$58,250) and professional services and advertising valued at \$1,680 (2023 - \$11,684).

Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, any disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amount of revenue and expenses during the reporting period. These estimates are reviewed periodically and as adjustments become necessary, they are reported in earnings in the period in which they become known.

Significant estimates include, but are not limited to the useful lives of tangible capital assets and intangible assets, and accruals for certain revenues and expenses.

Income taxes

The Council qualifies as a tax exempt organization under section 149 of the *Income Tax Act*.

Allocated expenditures

The Council allocates its salary expense between administrative expenditures and provincial, regional, district and club level expenditures. Salaries paid to the provincial office staff are allocated to the administrative expenditures and salaries paid to the regional specialists are allocated to the provincial, regional, district and club level expenditures.

Tangible capital assets

Tangible capital assets are initially recorded at cost. Amortization is provided at rates intended to amortize the cost over their estimated useful lives as follows:

Computer equipment	3 years	straight-line method
Office furniture and equipment	5 years	straight-line method

Intangible assets

The IMIS database costs are being amortized on a straight-line basis, using the half year rule in the year of acquisition, over their estimated useful lives of five years.

SASKATCHEWAN 4-H COUNCIL INC.
Notes to the Financial Statements
For the Year Ended December 31, 2024

3. INVESTMENTS

	Maturity	2024	Yield	2023
Short-term				
Term Deposits	< 1 year	\$ 54,112	2.84%	\$ 157,302
Long-term				
Term Deposits	1-5 years	595,589	4.49% - 5.22%	203,158
		\$ 649,701		\$ 360,460

4. GRANTS RECEIVABLE

The grants receivable balance is composed of the following:

	2024	2023
Ministry of Agriculture	\$ 68,750	\$ 68,750
Canadian 4-H Council (National contribution agreements)	5,666	5,666
Sask Parks and Recreation	2,500	-
Save on Foods	3,500	-
	\$ 80,416	\$ 74,416

5. INVENTORY

Inventory consists of the following:

	2024	2023
Club manuals	\$ 4,558	\$ 10,907
Cookbooks	1,959	1,942
Promotional materials	3,562	4,275
Recognition items	5,511	6,021
Store items	33,083	30,543
Club kits	272	1,677
	\$ 48,945	\$ 55,365

SASKATCHEWAN 4-H COUNCIL INC.**Notes to the Financial Statements****For the Year Ended December 31, 2024****6. RELATED PARTY TRANSACTIONS**

The Council has the following related parties:

Canadian 4-H Council

The purpose of the Canadian 4-H Council is to promote the 4-H program on a national level by supporting the provincial councils. In 2024, the Saskatchewan 4-H Council Inc. recorded funding of \$60,476 (2023 - \$56,807) from the Canadian 4-H Council of which \$5,666 (2023 - \$5,666) is receivable at year-end

The Saskatchewan 4-H Council paid its provincial insurance and fees and its board of directors liability insurance through the Canadian 4-H Council. In 2024, the total insurance and fees paid through the Canadian 4-H Council were \$34,686 (2023 - \$33,688). A national membership fee of \$9,743 (2023 - \$9,769) was also paid to the Canadian 4-H Council.

Saskatchewan 4-H Foundation

The purpose of the Saskatchewan 4-H Foundation is to promote the 4-H program. In 2024, the Saskatchewan 4-H Council recorded funding of \$127,333 (2023 - \$65,967) from the Foundation of which \$109,308 (2023 - \$47,942) is receivable at year-end.

Various 4-H Clubs

The purpose of the various 4-H clubs is to promote, support and facilitate the activities of 4-H members. The Saskatchewan 4-H Council provides administrative support to the clubs as well as other activity resources. In 2024, the Saskatchewan 4-H Council Inc. recorded membership dues, registration and club fees from the clubs in the amount of \$268,614 (2023 - \$273,479).

7. TANGIBLE CAPITAL ASSETS

	Cost	Accumulated amortization	2024 Net book value	2023 Net book value
Office furniture and equipment	\$ 5,377	\$ 1,075	\$ 4,302	\$ -
Computer equipment	10,591	7,461	3,130	936
	\$ 15,968	\$ 8,536	\$ 7,432	\$ 936

8. INTANGIBLE ASSETS

	2024	2023
IMIS database	\$ 65,310	\$ 65,310
Accumulated amortization	(34,682)	(21,620)
	\$ 30,628	\$ 43,690

SASKATCHEWAN 4-H COUNCIL INC.**Notes to the Financial Statements****For the Year Ended December 31, 2024****9. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

The accounts payable and accrued liabilities balance is composed of the following:

	2024	2023
Accrued liabilities	\$ 11,655	\$ 11,655
GST payable	7,609	7,837
Trade payables	24,934	8,450
Vacation payable	37,660	25,496
Wages payable	13,439	5,960
PST payable	5,193	4,625
	\$ 100,490	\$ 64,023

10. DEFERRED CONTRIBUTIONS AND REVENUE

The deferred contributions and revenue balance is composed of the following:

	2024	2023
Annual general meeting fees	\$ 11,365	\$ 14,857
Gift certificates	60	60
Membership fees (January - August)	152,356	161,143
Scholarship	10,000	38,500
Deferred sponsorships	27,125	49,418
Grant funding	29,548	-
	\$ 230,454	\$ 263,978

11. FINANCIAL INSTRUMENTS

The Council is exposed to various risks through its financial instruments.

Credit risk

The Council's exposure to credit risk relates principally to its cash balances and accounts receivable. The Council maintains cash balances with reputable major financial institutions. The accounts receivable are due from a diverse group of individuals, 4-H clubs, other not-for-profit organizations, and government agencies. Management typically requires individuals to pay immediately and amounts due from other 4-H clubs are not significant in amount. Receivables from other not-for-profit organizations and from government agencies usually consist of funding grants for which there are signed agreements. Management establishes allowances for doubtful accounts when the amounts deemed to be uncollectible. Accordingly, the Council is not exposed to significant credit risk.

Liquidity risk

Liquidity risk is that the Council will encounter difficulty in meeting obligations associated with financial liabilities. The Council enters into transactions to purchase goods and services on credit and lease office equipment from creditors, for which repayment is required at various maturity dates. Liquidity risk is measured by reviewing the Council's future net cash flows for the possibility of a negative net cash flow. The Council manages liquidity risk resulting from accounts payable and accrued liabilities by investing in liquid assets such as cash and short-term investments which can be readily available to repay accounts payable and accrued liabilities.

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SASKATCHEWAN 4-H COUNCIL INC.

Notes to the Financial Statements

For the Year Ended December 31, 2024

11. FINANCIAL INSTRUMENTS *(continued)*

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. Changes in market interest rates may have an effect on the cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk. The Council is exposed to interest rate risk on its investments.

12. INTERNALLY RESTRICTED NET ASSETS

In the current year, the Board transferred \$Nil (2023 - \$Nil) to the general internally restricted net assets and \$Nil (2023 - \$Nil) from unrestricted net assets to the internally restricted net assets to support the wages of a development officer.

SASKATCHEWAN 4-H COUNCIL INC.**Schedule of Revenue
(Schedule 1)****For the Year Ended December 31, 2024**

	2024	2023
Government funding		
Government funding	\$ 325,000	\$ 318,750
Agriculture Canada	2,807	2,807
	327,807	321,557
Membership dues and registration fees		
Membership dues and registration fees	238,464	247,032
Annual meeting registration	14,857	13,928
Annual meeting visitors' fees	13,806	11,494
Annual meeting revenue	1,487	1,025
	268,614	273,479
Saskatchewan 4-H Foundation		
Saskatchewan 4-H Foundation campaign	127,333	65,967
	127,333	65,967
Scholarship and awards		
Corporate sponsorships	138,906	161,461
Other grants	23,158	77,617
Scholarship funding	51,900	57,000
	213,964	296,078
In-kind donations		
In-kind donations	61,680	69,934
	61,680	69,934
Provincial programs		
Provincial program revenue	33,749	31,634
Regional program revenue	2,569	6,705
	36,318	38,339
Provincial lottery		
Provincial lottery	26,878	25,078
	26,878	25,078
Promotional sales		
Promotional sales	27,855	31,881
	27,855	31,881
Saskatchewan Lotteries Trust Fund		
Saskatchewan Lotteries Trust Fund	29,603	28,853
	29,603	28,853
Government assistance		
Government assistance	14,613	-
	14,613	-
Other		
Investment income	34,188	22,615
Miscellaneous income	4,681	5,411
	38,869	28,026
Total Revenue	\$ 1,173,534	\$ 1,179,192

See notes to the financial statements

SASKATCHEWAN 4-H COUNCIL INC.**Schedule of Expenditures
(Schedule 2)****For the Year Ended December 31, 2024**

	2024	2023
Administrative		
Salaries	\$ 343,488	\$ 353,573
Service charges	13,914	12,451
Professional fees	21,821	19,995
Staff meetings/recognition	2,529	2,981
Salaries - casual	8,136	12,864
Travel and sustenance	9,853	6,516
Storage expense	1,631	1,408
Telephone and fax	4,581	4,645
Cellular phones	3,038	3,085
Registered retirement savings plan	12,128	11,235
Group insurance	27,120	22,870
Stationery	5,102	4,085
Photocopying	4,121	4,385
Postage	7,073	10,854
Office equipment	1,602	5,990
Bus/courier	617	-
Website/computer support	13,947	14,969
Computer/software purchases	18,756	9,582
Volunteer recognition	2,685	3,437
Staff training	1,255	-
Bad debt	42	-
Miscellaneous	102	623
	503,541	505,548
Provincial, regional, district and club level		
Salaries	171,402	172,231
Programming	82,830	65,860
Meals and accommodations	4,902	5,953
Mileage	15,701	14,565
Scholarship funding	52,500	57,000
Donations-in-kind	61,680	69,934
	389,015	385,543
Supplies		
Inventory adjustment	7,653	10,994
Club manuals	37,668	29,414
Club supplies - club kits	4,779	7,763
Project and resource	-	15,000
	50,100	63,171

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See notes to the financial statements

SASKATCHEWAN 4-H COUNCIL INC.
Schedule of Expenditures (continued)
(Schedule 2)
For the Year Ended December 31, 2024

	2024	2023
<i>(continued)</i>		
Development and marketing		
Promotional expenses	17,289	19,643
Lottery expense	17,100	15,625
Marketing and public relations	5,500	19,303
	39,889	54,571
Board and Council business		
Insurance and fees	34,686	33,688
Committee expenses	696	765
Canadian 4-H Council membership	9,743	9,769
Board training	735	735
Board meetings	16,880	10,163
Annual meeting	75,528	61,089
Board of Directors liability insurance	1,145	912
Memberships in other organizations	485	473
	139,898	117,594
Amortization of tangible capital assets		
Amortization of tangible capital assets	3,577	1,965
	3,577	1,965
Amortization of intangible assets		
Amortization of intangible assets	13,062	11,127
	13,062	11,127
Total Expenses	\$ 1,139,082	\$ 1,139,519

See notes to the financial statements